

Message Text

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62-61

ACTION IO-14

INFO OCT-01 EUR-25 ISO-00 EB-11 EA-11 AID-20 CIAE-00

INR-10 NSAE-00 RSC-01 DRC-01 /094 W

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TO USDOC

INFO SECSTATE WASHDC 965

USMISSION USUN

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E.O. 11652: N/A

TAGS: BPRO EAID UNDP UNIDO MG US

SUBJECT: UNIDO - U.S. BUSINESS OPPORTUNITY IN MONGOLIA

REF: VIENNA 8842

1. MISSION HAS LEARNED THAT THOMAS H. MINER & ASSOCIATEE, INC. HAVE JUST WITHDRAWN THEIR BID ON GOAT AND CAMEL HAIR PROCESSING PROJECT IN MONGOLIA (DP/MON/71/508). WE RELIABLY INFORMED THAT WITHDRAWAL DUE TO MINER LOSS OF OPTION ON FAIRBAIRN PROCESSING MACHINE.

2. SECRETARIAT HAS ASKED US (ON CONFIDENTIAL BASIS) URGENTLY OBTAIN NAMES OF ANY OTHER U.S. FIRMS COMPETENT TO BID ON PROJECT. BASIC PROJECT REQUIREMENTS FOLLOW:

- A. DESIGN AND MANUFACTURE OF EQUIPMENT FOR DE-HAIRING OF CASHMERE AND CAMEL HAIR,
- B. INSTALLATION AND INITIAL OPERATION EQUIPMENT ULAN BHATOR
- C. PROVISION FULL TECHNICAL KNOWLEDGE RELATED TO DE-HAIRING OF CASHMERE AND CAMEL HAIR INCLUDING INITIAL SORTING OF FIBER
- D. PROVISION OF TRAINING TO SIX MONGOLIAN TECHNICIANS

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E. PREPARATION EQUIPMENT SPECIFICATIONS AND FACTORY

LAYOUT COVERING ENTIRE OPERATION FROM SORTING
AND DE-HAIRING TO FINISHED KNITTED GOODS.

3. IT HAS BEEN LOCALLY SPECULATED THAT SOME COMPETITOR--
NOT NECESSARILY U.S.--HAS BECOME AWARE OF PROJECT AND
HAS BOUGHT OR LEASED SERVICES OF FAIRBAIRN AND/OR
FAIRBAIRN PROCESSING MACHINE. COMMERCE DEPARTMENT
MAY WISH CONSIDER LOCATING FAIRBAIRN AND INVESTIGATING
FOREGOING.

4. WOULD APPRECIATE REPLY ASAP. STIBRAVY

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Message Attributes

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Disposition Authority: golinofr
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Disposition History: n/a
Disposition Reason:
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